

# Face Values “People Types” Survey

## Instructions:

1. Working Left to Right across the page, grade each group of words as they relate to you. You'll enter a 1, 2, 3 and 4, where 4 = Most like you, 3 = Somewhat like you, 2 = Less like you, and 1= Least like you.
2. From top to bottom, add the numbers in each column and show totals at the bottom.

I tend to focus on:	Having a good time; Being physically active		Studying, Learning, Experimenting		The bottom-line; Getting things done		Taking care of other people	
People think of me as:	Passionate		Intelligent		Responsible		Loving	
I'd rather spend my free time:	At active social events		Alone - reading, thinking, tinkering		Fixing, organizing, coordinating		With family and friends	
I aspire to:	Be an inspirational leader		Build a better mousetrap		Be wealthy and powerful		Live a purposeful life	
I am most self- confident when I am:	The center of attention		Recognized as the expert		In control		Around people I know	
I like:	Taking chances, going for the gusto		Being autonomous and independent		Accomplishing my objectives		Doing good deeds	
I am motivated by:	Freedom, recognition; opportunity to impact		Opportunities to learn and become an expert		Money, Power and Success		Safety and Security	
My demeanor is most often:	Animated and expressive		Quiet and aloof		Calm and controlled		Warm and personable	
I need:	To be free		To be challenged intellectually		To be useful		To be needed	
<b>TOTALS</b>	<b>Red -&gt;</b>		<b>Green -&gt;</b>		<b>Gold -&gt;</b>		<b>Blue -&gt;</b>	